



CIBO Virtual Committee Meeting

Navigating the Modern Challenges of Interconnectivity, Remote Monitoring and Cybersecurity: Practical Use Cases

2024-02-06

Marc Guerin, Vice President

Christian Hager, VP Sales & Business Development

Colin Dunn, CEO

Enero Solutions

Fend Incorporated

Partners for industrial cybersecurity



35 engineers

 Main Office in Montreal, Canada / Lyon, France / Texas, USA

Industrial Process / Control Optimization

- Process Control Optimization / APC
- Energy Audit and Optimization
- Process Design Optimization
- High Fidelity Process Simulation (Digital Twin)
- Power Generation (Biomass, Waste to Energy, Gas, etc), Pulp and Paper, Chemical, Petro-Chemical, Mine and Metals, Oil & Gas etc.

Software Development

- Industrial Data Solutions
- Partnership with Fend for cyber secure solutions.
- Data Acquisitions, Analysis and Control Loop tuning software



Fend Protects Customers in Key Industry Sectors Across 12 Countries Today

- OT/IT Segmentation
- Engine room telemetry
- Advanced Plant & Asset monitoring (Utilities, DoD)
- Internal Network Security Monitoring (INSM)
- System Health Reporting

Campus Energy, Manufacturing (Digital twins), Water Infrastructure, Oil & Gas, Energy, Maritime, Research, Defense

























Overview

Need

• Industry 4.0 Solutions requires data

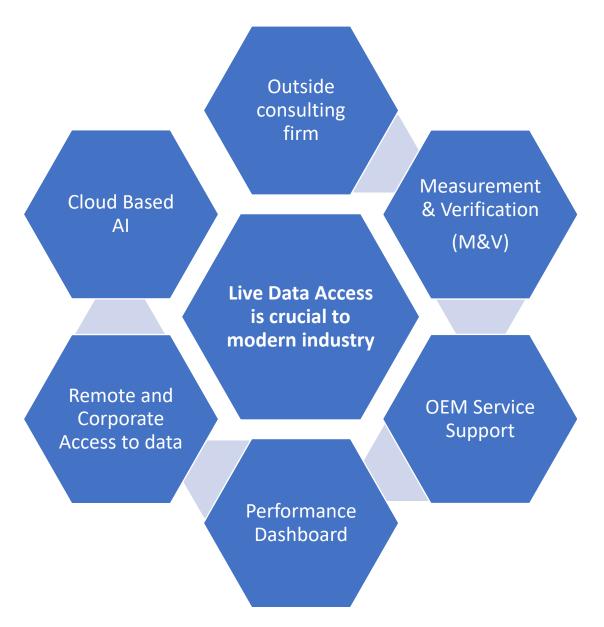
Challenge

Increasing cybersecurity risk and complexity

Solution

Use cases with physical cybersecurity solutions

Industry 4.0 need for data



Challenge: Increasing Cybersecurity Risk.

Live Data requires constant connection link from the OT / Control network.

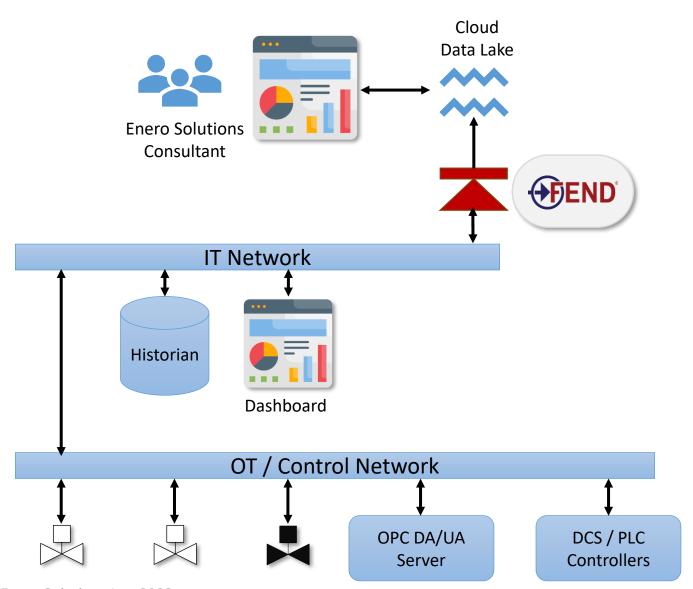
Increasing number of cyber attacks in the industrial sector

Increased risk with legacy system

Rapidly evolving cybersecurity requirements

Internal / Corporate IT Policy, significantly reduces capacity to provide live data stream

Use Case #1 : Steelmaking Industry Remote access to data by specialized consultant



Need

Client recently implemented an advisory energy dashboard for their steam cogeneration system and required remote support to assist them in implementing requested action from the dashboard. Client can potentially reduce natural gas usage by 8MM\$ per year.

Challenge

IT Policy does not allow remote connection outside of the corporation.

Solution

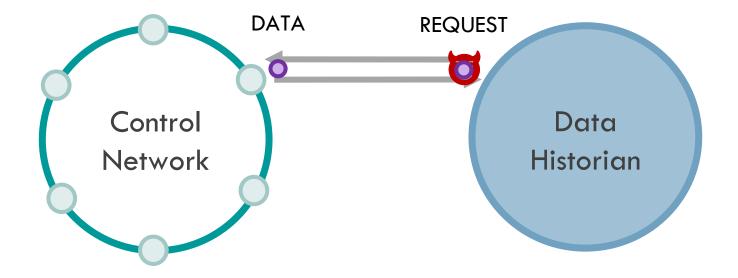
A data diode was installed on their IT network, physically isolating this connection against outside threats.

Data is read from the Historian OPC UA server and sent to an Influx Cloud database.

Dashboard is replicated in the cloud application, so that Consultants can remotely support operations.

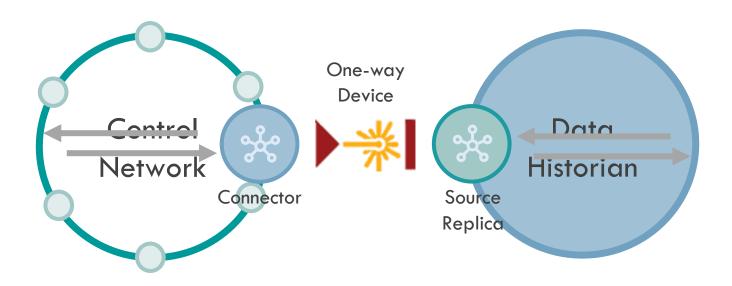
Common Problem

Typical Bi-directional Communication

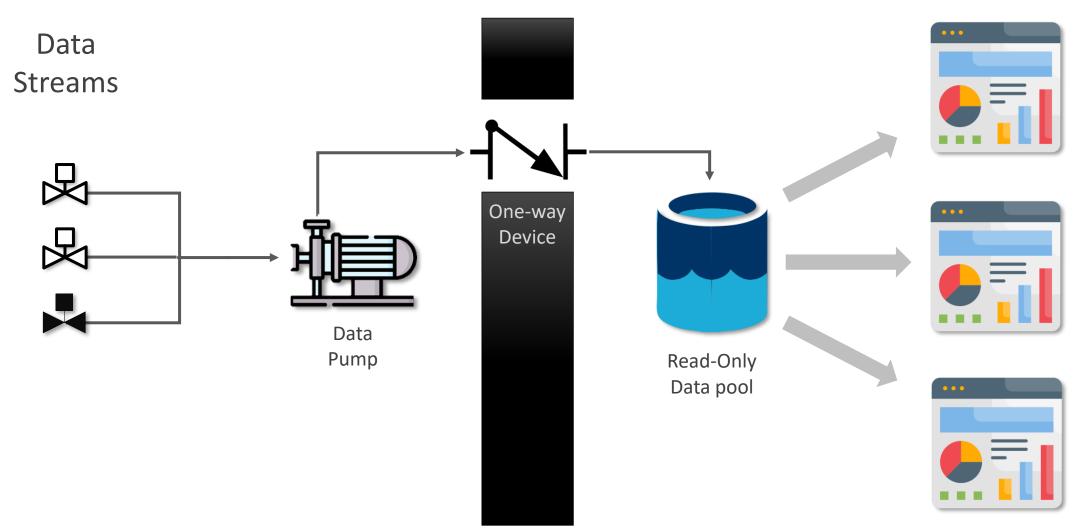


7

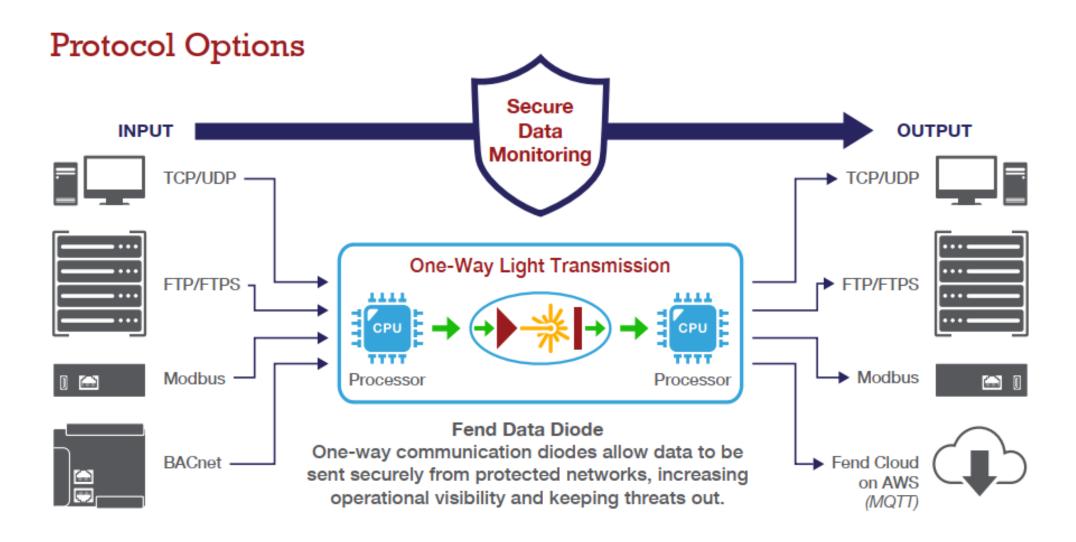
SolutionPhysically Secure Solution



SolutionPhysically Secure Solution



Fend Data Diode Physically Cybersecure



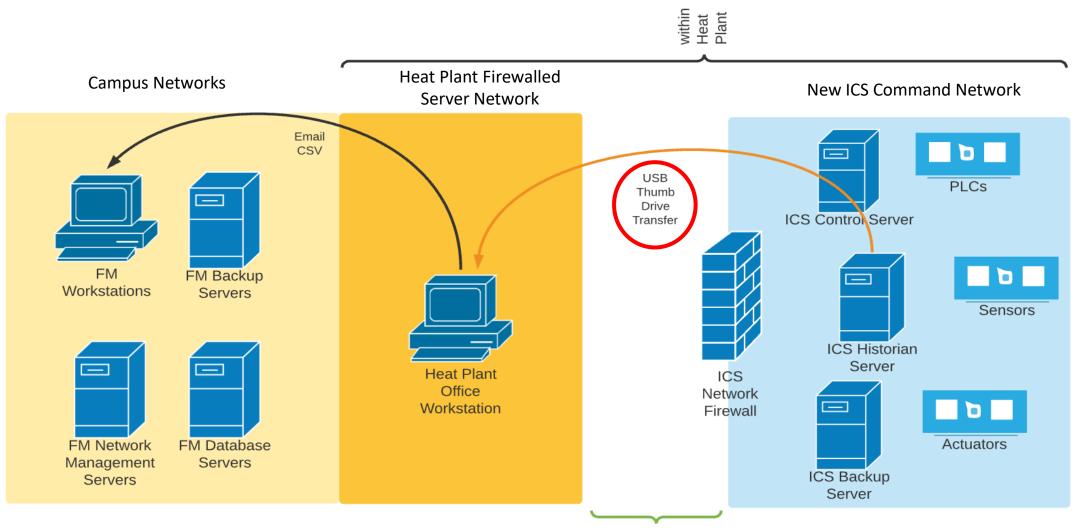
Enero Solutions Cyber Secure T-Streamer Connectivity Options



11

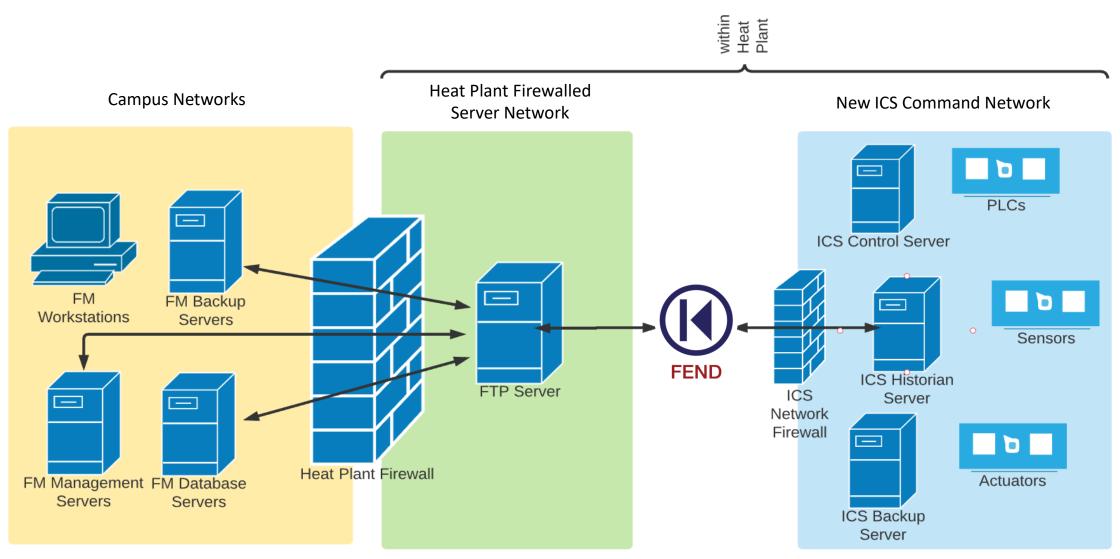
Use Case #2: University Heat Plant

Original Oversimplified Network Topology: Heat Plant New ICS Data Transfer



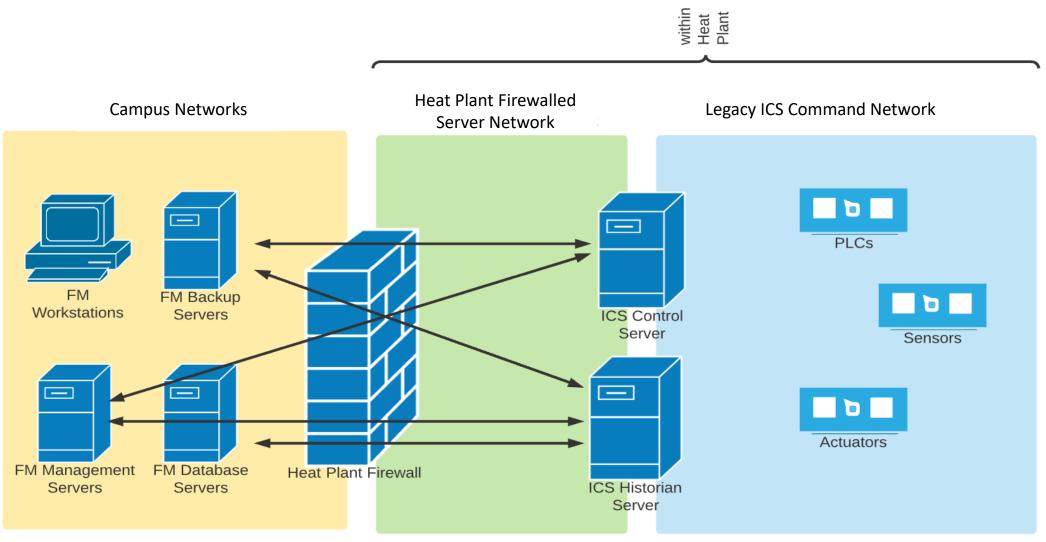
Use Case #2: University Heat Plant

New Oversimplified Network Topology: Heat Plant New ICS Data Transfer



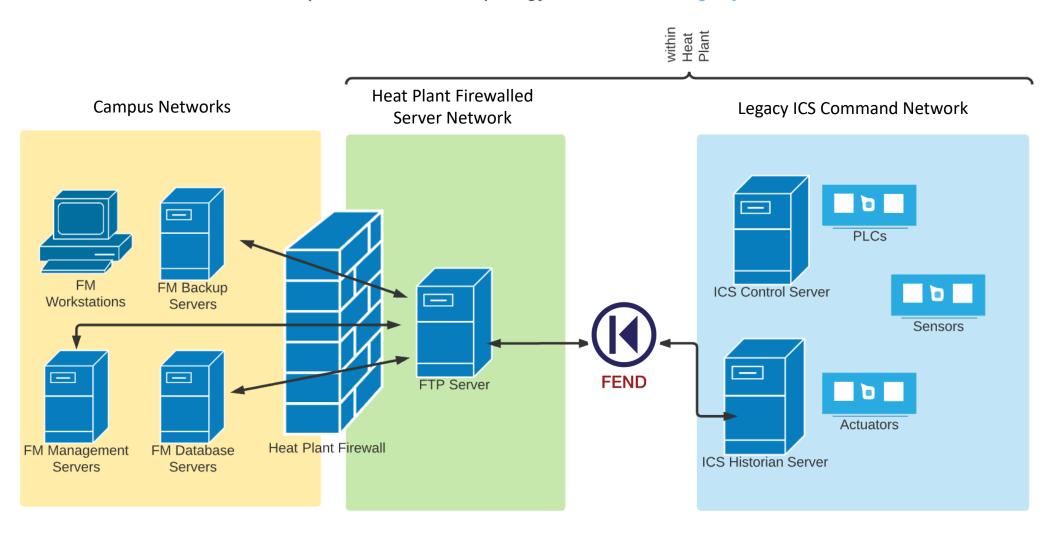
Use Case #3: University Heat Plant Legacy Equipment

Original Oversimplified Network Topology: Heat Plant Legacy ICS Data Transfer



Use Case #3: University Heat Plant Legacy Equipment

New Oversimplified Network Topology: Heat Plant Legacy ICS Data Transfer



Use Case #4: Corrugated Box Plant, Quebec Isolate Control (OT) Network from Business (IT) Networks

Need

Equipment was purchased from many vendors without data aggregation or historical data collection capability.

Challenge

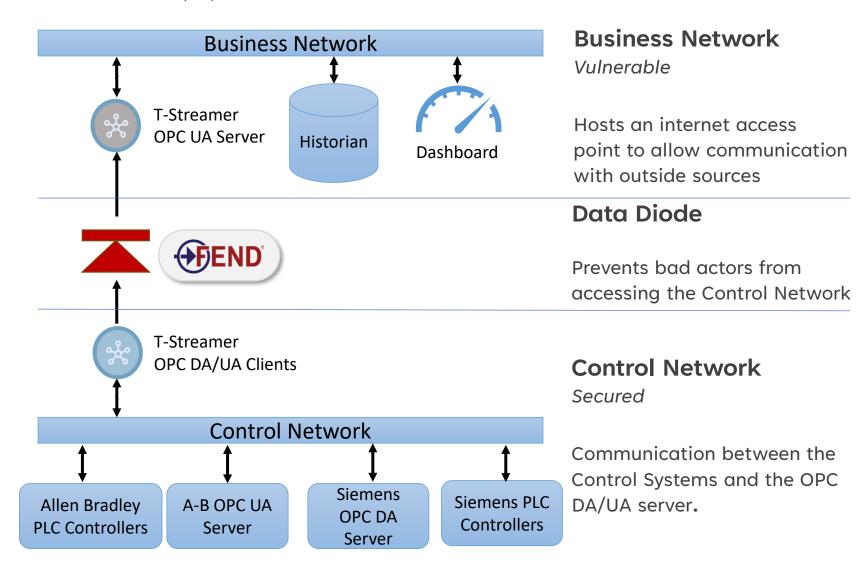
Legacy System.

Very limited IT capability on-site. Corporate IT policy were very limiting, and resources were not available for support.

Solution

Use a data diode in order to collect the information from the different equipment.

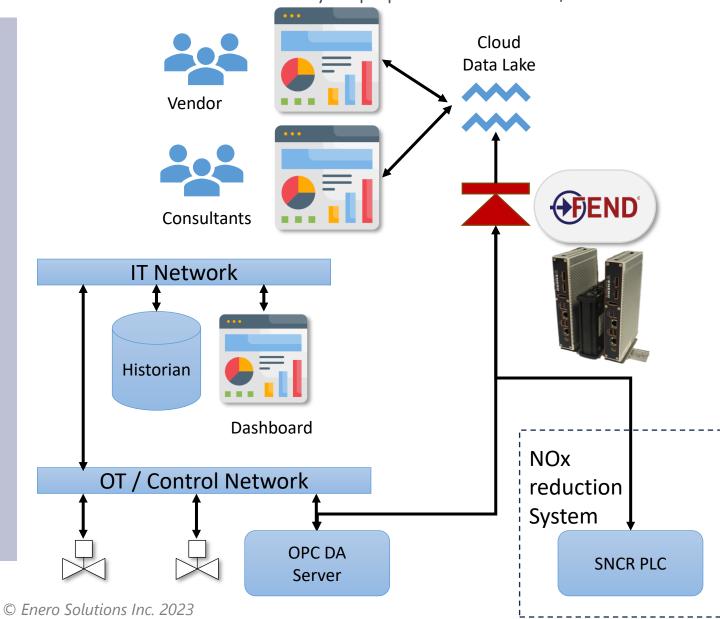
Mill Manager and Process Control Engineer were able to challenge corporate IT.



16 © Enero Solutions Inc. 2023

Use Case #5: Biomass Power Generation / SNCR Skid

Remote access to data by equipment vendor / outside consultant



Need

Client recently installed a NOx reduction system. System came on a skid, not integrated with the rest of the DCS architecture. Availability was lower than expected, but issues could not be replicated during site visit. Vendor required data in order to further help the client.

Challenge

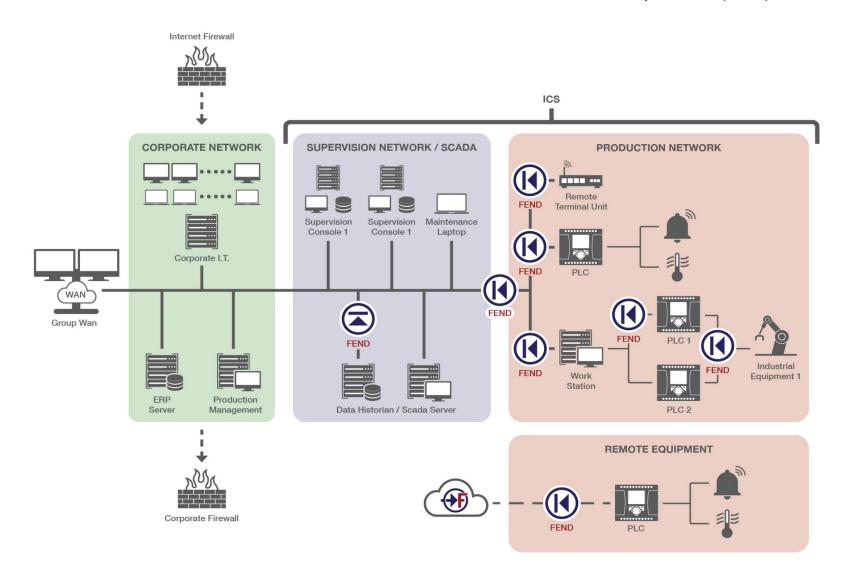
IT Policy does not allow remote connection outside of the corporation and other operating data must not be shared with vendor.

Solution

A data diode was installed on the system's PLC and data was sent to a cloud data lake available to the Vendor and other outside consultant hired by the client. Some relevant data was also read from the site DCS OPC Server.

Only a specific subset of data was available to the Vendor and the outside consultants.

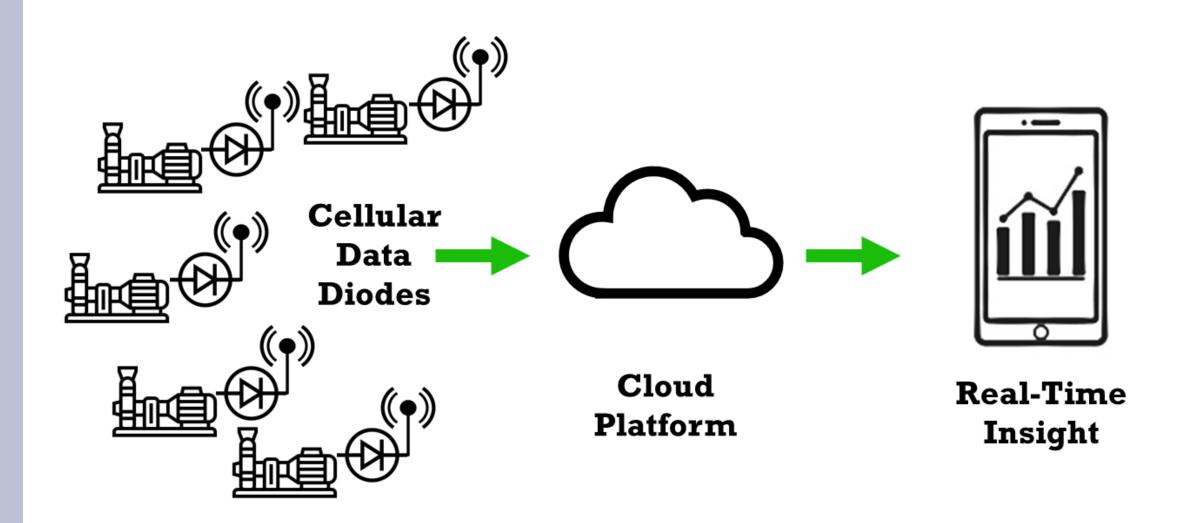
Example:Potential data diode use case in an Industrial Control System (ICS)



Physically isolate networks or key equipment

Example:

Send Telemetry with Data Diodes to Cloud-based analytics platform



Q&A Session



Marc Guerin

Vice-President
mguerin@enerosolutions.com
1 514 476-6445



Christian Hager

Vice-President, Sales and Business Development chager@fend.tech
1 514 476-6445